

WE KNOW TEXAS

DAVIS EQUITY REALTY

South Texas Most Experienced Commercial Real Estate Specialists

- Project Development
- Commercial Property Management
- Service Minded

LEASING

- Shopping Centers • Office • Medical • Industrial

SALES

- Commercial • Retail Pad Sites • Land

DEVELOPMENT

- Development Services • Site Selection
- Acquisition • Construction
- Leasing • Management

BROKERAGE

- Retail • Industrial • Investment
- Owner/Tenant Representation

Service Focused Not Commission Focused

Our major success in the Rio Grande Valley was facilitated by our relationship with you and your firm. Not only did we have an excellent broker/client relationship we became good friends as well. Dale, Randy and the Davis Equity Team always put their representation of us first and foremost. No one could have been more professional.

Chris Job, Shamrock Ventures, Houston, TX



DAVIS

EQUITY REALTY

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PREMIER COMMERCIAL REAL ESTATE TEAM SURGES GROWTH

Leaders in their market niche, Davis Equity Realty specializes in commercial real estate development and real estate brokerage services. Dale Davis, President, says it best, "We empower businesses through our supportive involvement to multiply business locations in a reasonable manner."

Big Box players like Walmart, Walgreens, Whataburger, and HEB turn to Davis Equity Realty, founded and owned by Dale Davis, a Weslaco native. Davis graduated from the University of Texas, and spent 17 years in the Dallas commercial real estate market. He started Davis Equity Realty in 1984 serving as the director of development for Cinemark Theaters, developing entertainment complexes throughout the USA, South America and Mexico.

Since 1997, Randy Summers, CCIM, licensed Texas Real Estate Broker and Commercial Sales Manager, has been the local face representing Davis Equity Realty throughout the Rio Grande Valley as Dale moved to the greater San Antonio area to expand the company's interests. Summers, a Rio Grande Valley/Weslaco native is perfect for the position precisely because he is a native. Summers has the local knowledge needed to help commercial clients and has the business expertise as well; serving fifteen years as a commercial banker. Randy is Past President of the South Texas Commercial Association of Realtors (STCAR), which is an overlay board of 44 south Texas counties and a member of ICSC. He was recently appointed to the executive board of the Texas Association of Realtors as the Commercial Liaison.

David McDaniel is Property Manager of the Davis Company's commercial assets. As a former American Express financial advisor and food manufacturing company business manager; McDaniel's skills have proven beneficial to asset management in the area of investment property management.

Keith Kinsoiving is purveyor of the company's land acquisition. The McAllen native draws upon extensive experience in home building stemming from his former tenure as president of Kinsolving Construction Company in Austin during the 1980's.

Michael Lynch recently joined Davis Equity Boerne, Texas and has been involved in the development, leasing, management and brokerage of over 25,000,000 sf of commercial real estate, retail, office, industrial and land for over 35 years. He has extensive industry contacts and has held various senior level positions within the industry for fortune 500 companies including CBRE, Cushman & Wakefield, Newmark Grubb Knight Frank (formerly Grubb & Ellis), and Weingarten Realty Investors. Mike's focus consists of generating new development and investor opportunities while utilizing his extensive retail industry contacts to establish new build-to-suit and master development opportunities as well as the sale of surplus pad and land sales. Mike is a graduate of the Harvard Business School Real Estate Management Program, Boston College School of Business Management, and Master of Corporate Real Estate (MCR) from Corenet Global. He is a member of ICSC, STCAR, TREC and a licensed Real Estate Broker in Texas.

Justin Davis has joined the Boerne office as a leasing associate and is the Development Coordinator for the San Antonio area Projects. Justin serves our country in the Army National Guard.



"Most of the clients that come to Davis Equity Realty are looking for professional assistance with either acquiring commercial properties for their business, or assistance with navigating the governmental entities for entitlements, or to lease space, according to Commercial Sales Manager," Randy Summers. "Clients often need professional representation to negotiate the best location and best lease parameters that they can get to grow their business."

"The factor underscores commercial real estate's significance as a barometer for economic activity in the region," Summers said. Job growth in particular is positive. Positive job growth means positive spending, which results in economic growth. "It's a very significant barometer of what the economy is doing."

Photos Courtesy of Davis Equity Realty



Dale Davis
Development



Randy Summers, CCIM
Sales Manager
Commercial Sales/Retail



David McDaniel
Property Management



Keith Kinsolving
Sales and Leasing



Michael E Lynch, MCR
Sales and Leasing
Development



Justin Davis
Development Coordinator

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